



October 30, 2024

John M. Nolan  
Chair, Member Selection Committee  
American College of Real Estate Lawyers  
220 N. Market Street, Suite 100  
Frederick, MD 21701

Re: Nomination of Brian Lichter for ACREL Membership

Dear Mr. Nolan:

It is with great pleasure that I recommend Brian Lichter for membership in the American College of Real Estate Lawyers.

I first met Brian when I was a summer associate at Fried, Frank, Harris, Shriver & Jacobson LLP and Brian was a rising midlevel associate, and we have remained close friends since. For the 20+ years that I have known Brian and over the course of countless transactions that we worked on together, I have had the privilege of witnessing his dedication to the field of real estate law, marked by a blend of technical expertise, ethical rigor and leadership that ultimately ascended Brian to his current role as Co-Head of the Real Estate practice at Davis Polk & Wardwell LLP.

Brian has consistently demonstrated a high level of competence in handling complex real estate transactions. His proficiency in navigating the intricacies of heavily structured financing and joint venture arrangements, resulting in successful outcomes for some of the highest profile real estate industry stakeholders such as RXR, SL Green and Related Companies, has rightfully earned Brian accolades and recognition from Chambers USA, IFLR1000, Law360 and UJA-Federation of New York.

Equally impressive is Brian's commitment to upholding the highest ethical standards. In our industry, integrity is paramount, and Brian exemplifies this principle in every interaction, whether personal or professional. Brian's reputation is unblemished and he is known for being fair, transparent and honest in all dealings. Such character is foundational to the values ACREL stands for, making Brian an ideal candidate for membership.

Beyond Brian's professional capabilities, he is deeply committed to the growth and education of others in the field. Brian is an active mentor to the associates and junior partners in the real estate department that he co-heads, and on a personal level Brian served as a great mentor to me and my peers earlier in our Fried Frank careers. Brian frequently speaks on industry panels for NYPEN, Young Jewish Professionals and IMN's Distressed CRE Forum, and is quoted in legal publications such as Law360. Brian also devotes significant time to his community, serving as

October 30, 2024  
Page 2

board member for Habitat for Humanity NYC and Westchester and having held numerous roles at UJA-Federation of New York.

Above all else, Brian is a loyal friend and loving father and husband, which I know firsthand from our many personal interactions.

Brian would make an excellent addition to our esteemed college and I make the highest recommendation possible.

Sincerely,

A handwritten signature in black ink, appearing to read 'Michael Werner', with a long horizontal flourish extending to the right.

Michael Werner